



## **NextGen Technology Group Founding Member Participates in Internet Telephony® Conference and Expo East 2008**

***Michael Howard Discusses Navigating the Technology Wave on Panel Session Moderated by Vertical Communications on January 25 in Miami***

**Washington, D.C., January 24, 2008** – NextGen Technology Group, the telecom industry's first IP-centric interconnect technology organization, today announced that Michael Howard, one of six founding members of NextGen Technology Group and president of TelNet of Virginia, will participate in a technology panel session at TMC's INTERNET TELEPHONY® Conference & EXPO East 2008 at the Miami Beach Convention Center in Miami, Florida.

Walter Kenrich of Vertical Communications will lead the session titled, "Navigating the Technology Wave: An SMB Tutorial," on Friday January 25, 2008 at 9:00 a.m. Eastern Daylight Time. Invited to participate on the Vertical panel session is Michael Howard and his TelNet of Virginia customer, Ray Shifflett, director of information technology at KTA Group, Inc. ([www.ktagroup.com](http://www.ktagroup.com)). The session will discuss how employees within SMB organizations have learned how to streamline the procurement process and make the right decision for their company, and more importantly, learn the challenges and best practices to purchasing a new IP communications system.

"We are very pleased that Vertical and its panel members will be participating in this year's show. Vertical is widely recognized and respected as an industry leader, and I am confident that our attendees will appreciate and value the opportunity to hear their perspectives," said TMC president and conference chairman, Rich Tehrani. "Over the past twelve months, widespread deployment of IP Communications services by global service providers, businesses and governments has reinforced that this exciting technology is a viable, cost-effective communications solution. As a result, we are seeing a significant number of senior-level executives attending INTERNET TELEPHONY Conference & EXPO as a means of learning about the technology so they too can take advantage of its benefits."

### **About TMC**

Technology Marketing Corporation (TMC) publishes *Customer Inter@ction Solutions*, *INTERNET TELEPHONY*, *Unified Communications*, and *IMS Magazine*. TMCnet, TMC's Web site, is the leading source of news and articles for the communications and technology industries. Ranked in the top 5,200 most visited Web sites in the world by alexa.com\*, TMCnet serves three million unique visitors each month. TMC is also the first publisher to test new products in its own on-site laboratories, TMC Labs. In addition, TMC produces *INTERNET TELEPHONY Conference & EXPO*, and *Call Center 2.0 Conference* and *Green Technology World Conference*. For more information about TMC, visit [www.tmcnet.com](http://www.tmcnet.com). (\*alexa.com is an amazon.com company that ranks Web sites by their traffic levels. Neither alexa.com nor amazon.com is affiliated with TMCnet.) For more information about TMC, visit [www.tmcnet.com](http://www.tmcnet.com).

### **About NextGen Technology Group**

NextGen Technology Group is the industry's first national organization with membership representing leading entrepreneurial telecommunications interconnects with a shared goal to embrace the future in the telecommunications marketplace – providing IP-based solutions. NextGen Group enriches its member's businesses by partnering with other 'Best in Class' dealers who recognize the market necessity to successfully transition their businesses from selling traditional TDM systems to selling sophisticated IP-based voice solutions. For more information, contact NextGen Group at 866-IT-NEXTGEN or [www.nextgengroup.net](http://www.nextgengroup.net).

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