



## **CommPartners Joins NextGen Technology Group Preferred Solutions Program**

*Companies collaborate to deliver innovative, cost-effective IP-based voice solutions*

**Washington, D.C., April 14, 2008** – NextGen Technology Group, the telecom industry's first IP-centric interconnect technology organization, today announced that it has selected CommPartners Connect of Las Vegas, Nevada, as a preferred solutions partner for voice over IP (VoIP) services. The addition of CommPartners Connect, a leading provider of VoIP services, into NextGen Group's preferred solutions program will assist NextGen Group members in achieving their company's IP business goals by offering a multi-layer approach for selling VoIP services and IP-based solutions to small to medium-sized business (SMB) customers.

CommPartners Connect's CLEC network provides business-grade, IP-based voice and other value-added services in 49 states and the District of Columbia. Under terms of the agreement, NextGen members can become CommPartner Connect agents selling IPTrunking™ services to its end user customers or become wholesale white label partners selling the full suite of hosted services. These programs include:

- **IPTrunking Agent Program** - To realize the full potential of an IP-based communications solution, SMBs need to migrate away from existing PBX voice trunks and employ next generation services. With CommPartners Connect IPTrunking, NextGen members can deploy this versatile and cost-effective PBX integration/trunk replacement service and deliver the benefits of VoIP while retaining existing traditional or IP PBX/Key systems and internet connections for both voice and data. This agent program allows NextGen members to earn attractive monthly recurring commission payments on the sale and support of IPTrunking and related services.
- **White Label Wholesale Program** – CommPartners white label wholesale program allows NextGen members to sell a full suite of hosted IP solutions to SMB customers under their own brand name. The white label wholesale program allows member companies to set their own retail rates, use CommPartners Connect Management System (CMS) automated provisioning and billing platform, and build an asset as the service provider with the end user customer relationship.

Dependent on customer requirements, NextGen member using CommPartners Connect have access to additional product offerings and IP solutions including Hosted IP PBX Services, T1 broadband access services for SMBs, advanced contact-handling and management services for call centers and a unified communication service that allows users to view inbound facsimiles via email.

"We are pleased to collaborate with, and support the initiatives of, NextGen Technology Group to bring the best IP-based services and solutions to U.S. businesses," said Gregory Roeper, president of CommPartners Connect. "We value NextGen's endorsement and look forward to working with member companies to develop appropriate revenue generating solutions that successfully fit their individual market and business goals."

"CommPartners nationwide presence and breadth of its reseller programs fully supports NextGen's mission to help members successfully grow the bottom-line of their businesses by selling innovative, cost-effective IP solutions," said Clyde Zimmerman, a founding member of NextGen Group and president of Woodbury, Pennsylvania-based FiberCom, Inc. "CommPartners programs like IPTrunking is one fast and easy way for interconnect members to quickly deliver all of IP's productivity and financial claims to SMB customers while at the same time generating additional revenue."

NextGen Technology Group's was established to help its members successfully bridge the IP technology and applications integration gap facing many established telecom businesses. Qualified interconnects who become members of NextGen Group are poised to achieve business goals faster and prosper in the increasingly crowded VoIP market by utilizing the group's nationwide network of business solutions providers, nationally



certified installation team and other resources including peer-to-peer coaching, mentoring, sharing of best practices, unified voice to manufacturers and alliance partners, business and technology training, sales successes and more.

To learn more about NextGen Technology Group membership and for a list of its preferred solutions providers, please visit [www.nextgengroup.net](http://www.nextgengroup.net).

#### **About CommPartners Connect**

CommPartners Connect is a nationwide IP-based network operator providing wholesale VoIP and enhanced IP applications to carriers, strategic partners and VARs. The CommPartners Connect IP network has been engineered to provide business-grade, IP-based voice and other value-added services. CommPartners Connect has obtained Competitive Local Exchange Carrier (CLEC) certifications in 49 states and the District of Columbia and certifications in Alaska are pending. With nationwide IP network coverage, CommPartners Connect delivers reliable, high quality, and competitively priced carrier and wholesale hosted IP services for business. CommPartners Connect's wholesale services are supported by a scalable and automated OSS platform for billing and account management. For more information, call 877-677-5485 or visit CommPartners Connect's website at [www.commpartnersconnect.com](http://www.commpartnersconnect.com).

#### **About NextGen Technology Group**

NextGen Technology Group is the industry's first national organization with membership representing leading entrepreneurial telecommunications interconnects with a shared goal to embrace the future in the telecommunications marketplace – providing IP-based solutions. NextGen Group enriches its member's businesses by partnering with other 'Best in Class' dealers who recognize the market necessity to successfully transition their businesses from selling traditional TDM systems to selling sophisticated IP-based voice solutions. For more information, contact NextGen Group at 866-IT-NEXTGEN or [www.nextgengroup.net](http://www.nextgengroup.net).

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